

Q4 2022 FINANCIAL PERFORMANCE



Record fourth quarter sales, with cash flow exceeding expectations, rounded out a solid fiscal year. The pet category remains resilient and Petco continues to grow through economic cycles. As we progress our long-term growth strategy, I remain grateful for our incredible partners and their commitment to Petco's mission of purpose driven performance.



- Ron Coughlin,
Chief Executive Officer

QUARTER HIGHLIGHTS

+5%

\$1.58B

+4%

COMP
SALES

NET
SALES

SALES
GROWTH

COMPELLING MULTICHANNEL ECOSYSTEM



+36%

Two-year services and
vet sales growth

**DOUBLE
DIGIT**

Two-year consumables
sales growth

**TRIPLE
DIGIT**

Three-year
digital growth

11

Consecutive quarters
of brick and mortar
comp growth



**17 CONSECUTIVE QUARTERS
OF COMP SALES GROWTH**

YEAR-OVER-YEAR MULTI-CATEGORY GROWTH



247th
Full-service vet
hospital opening



~58,000
Vetco clinics in 46
states in 2022



HEALTH & WELLNESS



+1.3 MILLION
total free vaccines
to date



+97,000
lives saved in Q4



+17,000
reunited through Petco
Love Lost to date

PURPOSE DRIVEN PERFORMANCE



CUSTOMERS AND MEMBERSHIPS



+25 MILLION
Active Customers

vital care

Unified all memberships
under Vital Care Program

vital care
premier

500K Vital Care
Premier Plans



**CELEBRATING WITH
ANNUAL HOLIDAY HELPERS**