

Q1 2022 FINANCIAL PERFORMANCE



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Petco's strong Q1 results were driven by our incredible team's 'no excuses' execution approach, a pet category that continues to surge, and the power of our one-of-a-kind end to end offering that now includes over 200 fully owned veterinary hospitals.



- Ron Coughlin,
Chief Executive Officer

QUARTER HIGHLIGHTS

+5%

+4%

+227%

COMP
SALES

NET
REVENUE

NET
INCOME

COMPELLING MULTICHANNEL ECOSYSTEM



+83%

Two-year services and
vet sales growth

+28%

Two-year consumables
sales growth

DOUBLE
DIGIT

Digital
growth

8

Consecutive quarters
of brick and mortar
comp growth

DOUBLE DIGIT MULTI-CHANNEL
CUSTOMER GROWTH



14 CONSECUTIVE QUARTERS
OF COMP SALES GROWTH



200th
Full-service vet
hospital opening



~1,100
Average Vetco clinics
per week in Q1



HEALTH & WELLNESS



+724,000
total free vaccines
to date



+100,000
lives saved in Q1



+6,000
reunited through
Petco Love Lost

RECURRING REVENUE AND MEMBERSHIPS



+220K Total Vital
Care Subscriptions



48% Growth in
recurring customer
revenue



~1.4 million
Total Grooming and
Nutrition perks
members

PURPOSE DRIVEN
PERFORMANCE



CHAMPIONING OUR PETCO PARTNERS

